



PRESS RELEASE

Safe Bag wins the tender held to assign the areas destined for the bag wrapping service at the “Leonardo da Vinci” airport in Fiumicino and the “G.B. Pastine” airport in Ciampino

Milan, 7 July 2017. Safe Bag S.p.A. (AIM Italia – Ticker SB), one of the leading companies worldwide in the protection and tracing of luggage for airport passengers, would like to announce that, following the analysis and verification of the offers presented in response to the tender procedure launched to assign and sublicense the areas used for the “bag wrapping” service in the “Leonardo da Vinci” airport in Fiumicino and the “G.B. Pastine” airport in Ciampino, the company has won the contract for Lot no.1, as envisaged by the call for tender.

In more detail, the tender envisaged the subdivision of the areas to be used for the “bag wrapping” activity into two different “Lots”, to be assigned separately, specifying that it would only be possible to assign Lot no. 2 to the assignee of Lot no. 1 if certain conditions were met.

Following the assignment of the scores envisaged by the tender procedure, Safe Bag came:

- **first in the classification for Lot no. 1** (consisting of the 6 points of sale at the Terminal 3 Landside Departures Area of the Leonardo da Vinci Airport in Fiumicino);
- **first in the classification for Lot no. 2** (consisting of the 3 points of sale at the Terminal 1 Landside Departures Area of the Leonardo da Vinci Airport in Fiumicino; 1 point of sale at the Landside Departures Area of the G.B. Pastine Airport in Ciampino; 1 point of sale at the Terminal 5 Landside Departures Area of the Leonardo da Vinci Airport in Fiumicino);

As Safe Bag was the only offeror for Lot No. 2, the company Aeroporti di Roma S.p.A. determined that the conditions envisaged by the tender for the assignment of both Lots to the same party had not been met and therefore decided to call a new tender, only for Lot no. 2.

Over the next few days, all the relative contractual obligations will be defined and if everything goes smoothly, the activities are expected to begin from 30 August, and run for 5 years.

Aeroporti di Roma, where Safe Bag has been present since 2014 with 2 stands, manages the airports of Fiumicino and Ciampino which together, with a total of 41.6 million passengers in 2016, form the largest airport complex in Italy in terms of passenger flow, with traffic growing in the first 4 months of 2017 by 1.2% compared to the same period of 2016.

“These results make us extremely proud and pave the way for us to achieve the objectives of the first two years of our plan in advance” states **Alessandro Notari, the Company’s CEO**.

“Today we have laid the foundations for creating an important partnership with Aeroporti di Roma. - comments **Rudolph Gentile Chairman of Safe Bag** – We are sure that our new partner will not only appreciate the management skills of Safe Bag, but also the innovative characteristics of the new services we will be offering to passengers”.



Safe Bag, founded in 1997 by Rudolph Gentile and guided by him together with the CEO Alessandro Notari, is the leader in the luggage protection and tracing service for airport passengers, through an integrated portfolio of solutions for passenger safety and comfort: luggage wrapping; traceability, reimbursement in the event of loss or damage to luggage, travel products and accessories.

The company has been listed on the Italian Stock Exchange Borsa Italiana –AIM segment – since September 2013.

Safe Bag, with headquarters in Gallarate (VA), has around 400 collaborators at global level, with around 2 million customers, and is present in the airports of Italy, France, Portugal, Switzerland, USA, Canada and Poland with around 80 points of sale.

The Group closed 2016 with a turnover of around 26.5 million euro. www.safe-bag.com/it/

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